Subject: RE: Broadway Property Owners Tour - Upper Floor Opportunities

From: Nick Griffin </O=LABID/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=NICK GRIFFIN300>

Date: 09/23/2016 12:01 PM

To: Donegan McCuaig <donegan@dtlarealestate.com>

CC: Jessica Wethington Mclean <jessica.wethingtonmclean@lacity.org>, Noah Strouse <noah@historiccore.bid>, Rena Leddy <rena@fashiondistrict.org>, Julia Marino <juliamarino.la@gmail.com>, zac@dtlarealestate.com <zac@dtlarealestate.com>

My team would be happy to redo the flyer if youad like. A spart of that process, we can also propose revised wording for selling points, as well as title and other points. Let me know it concensus is for us to do that. A Thanks.

From: Donegan McCuaig [mailto:donegan@dtlarealestate.com]

Sent: Friday, September 23, 2016 9:15 AM

To: Nick Griffin < NGriffin@downtownla.com>

Cc: Jessica Wethington Mclean <jessica.wethingtonmclean@lacity.org>; Noah Strouse <noah@historiccore.bid>; Rena Leddy <rena@fashiondistrict.org>; Julia Marino <juliamarino.la@gmail.com>; zac@dtlarealestate.com

Subject: Re: Broadway Property Owners Tour - Upper Floor Opportunities

Perhaps we can have Nick's team look over the flier for ideas for graphic improvement? Also, maybe the flier can more boldly lay out the selling points of renovating? I forget what the title was but maybe we can do something more specific like, Councilman Jose Huizar invites you to discover the the benefits of renovating your Broadway building! And instead of pics focussing on types of use (residential/office) they focus

more on finance and market values, etc? What kind of quality of paper will we be using? When will it be mailed out?

Donegan McCuaig

Owner/Broker - Quixotic Realty Inc. dba dtlarealestate.com "Best Commercial RE Co in DTLA 2015 & 2016!" LADT News 453 S. Spring St. Ste. 818 Los Angeles, CA 90013 Cell: (213) 304-4727 Lic#01753250 facebook.com/dtla4ever

Sent from my iPhone

On Sep 22, 2016, at 6:18 PM, Nick Griffin < NGriffin@downtownla.com > wrote:

Yeah, I'm sure that would be fine.

Nicholas Ziff Griffin

Director of Economic Development

**Downtown Center Business Improvement District** 

ngriffin@downtownla.com / (213) 416-7522

On Sep 22, 2016, at 5:57 PM, Jessica Wethington Mclean <jessica.wethingtonmclean@lacity.org> wrote:

I think we can discuss that informally as we go right?

Jessica Wethington McLean

Executive Director, Bringing Back Broadway Director, Downtown Economic Development Producer / Festival Director, Night on Broadway

Office of City Councilmember José Huizar 200 N. Spring Street #465, Los Angeles, CA 90012 Jessica. WethingtonMcLean@lacity.org | 213-473-7014

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On Thu, Sep 22, 2016 at 3:16 PM, Nick Griffin < NGriffin@downtownla.com > wrote:

Looks great to me

Anything on streetscape plans?

From: Jessica Wethington Mclean [mailto: jessica.wethingtonmclean@lacity.org]

Sent: Wednesday, September 21, 2016 5:16 PM

To: Donegan McCuaig < donegan@dtlarealestate.com >

 $\textbf{Cc: Noah Strouse} < \underline{\texttt{noah@historiccore.bid}}; \textbf{Nick Griffin } \underline{\texttt{NGriffin@downtownla.com}}; \textbf{Rena Leddy} < \underline{\texttt{rena@fashiondistrict.org}}; \textbf{Julia Marino } \underline{\texttt{NGriffin@downtownla.com}}; \textbf{Noah Strouse} < \underline{\texttt{NGriffin@downtownla.com}}; \textbf{NGriffin@downtownla.com}); \textbf{NGriffin@downtownla.com}$ 

<juliamarino.la@gmail.com>; zac@dtlarealestate.com

Subject: Re: Broadway Property Owners Tour - Upper Floor Opportunities

Here's where we landed on this today.... Comments / suggestions?

(Meet & Begin)

Ace Hotel 929 S. Broadway

- \* Economics of hotels (will invite Jon Blanchard)
- \* Overview of sign district (Jessica Wethington McLean)

## (Walk To)

Broadway Trade Center 801 S. Broadway

- \* Tax incentives / New Market Tax Credits
- \* Overall landscape of business and context of the neighborhood other great products happening (DCBID, Historic Core BID, Fashion BID

Broadway Arts Tower (creative office) 529 S. Broadway

\* Economics of Creative Office Conversion (will invite Carle Pierose - Industry)

Broadway Lofts

430 S. Broadway

- \* Architectural conversion process residential and commercial (will invite Karin Liljegren Omgivning)
- \* Economics of loft conversion (will invite Izek / Eric Shomof)

## (Shuttle To)

The Grayson (creative office) 353 S. Broadway

**BOX LUNCH** 

- \* Economics of lease environment (Donegan McQuaig, confirmed. Jessica will invite others)
- \* Wrap-Up discussion / Q&A

Sent from my phone. Please pardon brevity, typos, and autofill misfires.

On Jul 27, 2016 10:02 AM, "Donegan McCuaig" < donegan@dtlarealestate.com > wrote:

Anyone know someone involved in Broadway Lofts conversion?

Donegan McCuaig

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Sent from my iPhone

On Jul 20, 2016, at 3:40 PM, Jessica Wethington Mclean < jessica.wethingtonmclean@lacity.org > wrote:

Great! Let's call it Wednesday Oct. 19. Now to book the buildings and speakers.... Who's doing what?

Thanks, everyone!

Jessica Wethington McLean

Executive Director, Bringing Back Broadway Director, Downtown Economic Development Producer / Festival Director, Night on Broadway

Office of City Councilmember José Huizar  $200~\mathrm{N}.$  Spring Street #465, Los Angeles, CA 90012 Jessica.WethingtonMcLean@lacity.org | 213-473-7014

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button.png

On Mon, Jul 18, 2016 at 11:21 AM, Donegan McCuaig < donegan@dtlarealestate.com > wrote:

Sorry guess this didn't send. Date is good for me if it works for all of you

Donegan McCuaig

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Cell: (213) 304-4727 Lic#01753250

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Sent from my iPhone On Jul 14, 2016, at 3:14 PM, Noah Strouse < noah@historiccore.bid > wrote: Works for us! HistoricCoreLogo.jpg NOAH STROUSE Director of Marketing & Services 209-211 W 5th Street Los Angeles, California 90013 **p** 213/488-1901 c 310/383-6304 HistoricCore.BID FOLLOW US ON: facebook / twitter / instagram HistoricCoreNewsletter.jpg 24HR HOTLINE: 213/239-8336 On Thu, Jul 14, 2016 at 2:53 PM, Rena Leddy < rena@fashiondistrict.org > wrote: Should be fine for Fashion District property owners  $\textbf{From:} \ \textit{Jessica} \ \textit{Wethington Mclean} \ [\textit{mailto:} \underline{\textit{jessica.wethingtonmclean@lacity.org}}]$ Sent: Thursday, July 14, 2016 12:06 PM To: Julia Marino <juliamarino.la@gmail.com> Cc: Max Sherman <max.sherman@lacity.org>; Donegan McCuaig <donegan@dtlarealestate.com>; Noah Strouse  $<\!\!\underline{\mathsf{noah@historiccore.bid}}\!\!>\!; \underline{\mathsf{zac@dtlarealestate.com}}; \mathsf{Nick\ Griffin\ } <\!\!\underline{\mathsf{NGriffin@downtownla.com}}\!\!>\!; \mathsf{Rena\ Leddy}$ <rena@fashiondistrict.org> Subject: Re: Broadway Property Owners Tour - Upper Floor Opportunities OK - how does that work for Fashion and Historic? Dominic, ok for you, too? Jessica Wethington McLean Executive Director, Bringing Back Broadway Director, Downtown Economic Development Producer / Festival Director, Night on Broadway Office of City Councilmember José Huizar 200 N. Spring Street #465, Los Angeles, CA 90012 Jessica.WethingtonMcLean@lacity.org | 213-473-7014 Facebook Button.pngTwitter button.png On Thu, Jul 14, 2016 at 12:04 PM, Julia Marino < juliamarino.la@gmail.com > wrote: That date will work. Julia Marino (631) 278-4162 juliamarino.la@gmail.com On Thu, Jul 14, 2016 at 11:50 AM, Jessica Wethington Mclean <jessica.wethingtonmclean@lacity.org> wrote: Fashion BID meets the third Thursday. What about Wednesday Oct. 19 instead? Jessica Wethington McLean Executive Director, Bringing Back Broadway Director, Downtown Economic Development Producer / Festival Director, Night on Broadway Office of City Councilmember José Huizar 200 N. Spring Street #465, Los Angeles, CA 90012 Jessica. WethingtonMcLean@lacity.org | 213-473-7014 Facebook Button.pngTwitter button.png

On Thu, Jul 14, 2016 at 11:46 AM, Julia Marino < juliamarino.la@gmail.com > wrote: At the DCBID we are planning to host events during the first two weeks of October for LAEDC's Innovation Weeks. October 13th could potentially be a conflict. What are everyone's thoughts about pushing it to the week after? October 20th? Julia Marino (631) 278-4162 juliamarino.la@gmail.com On Wed, Jul 13, 2016 at 11:47 AM, Jessica Wethington Mclean < jessica.wethingtonmclean@lacity.org > I think this works well. Now, as for a date. How about Thursday October 13? Jessica Wethington McLean Executive Director, Bringing Back Broadway Director, Downtown Economic Development Producer / Festival Director, Night on Broadway Office of City Councilmember José Huizar 200 N. Spring Street #465, Los Angeles, CA 90012 <u>Jessica.WethingtonMcLean@lacity.org</u> | <u>213-473-7014</u> Facebook Button.pngTwitter tton.png On Wed, Jul 13, 2016 at 11:43 AM, Max Sherman < max.sherman@lacity.org > wrote: Thanks, Donegan, I spaced out the header a bit as well as gave some breathing room to the main text in the lower left box. Best. Max On Wed, Jul 13, 2016 at 11:13 AM, Donegan McCuaig < donegan@dtlarealestate.com > wrote: Looks good but the text at top and bottom left looks a little smooshed. Perhaps we might increase flyer size or reduce picture sizes? Donegan McCuaig Owner/Broker - Quixotic Realty Inc. dba dtlarealestate.com "Best Commercial RE Co in DTLA 2015 & 2016!" LADT News 453 S. Spring St. Ste. 818 Los Angeles, CA 90013 Cell: (213) 304-4727 Lic#01753250 facebook.com/dtla4ever Sent from my iPhone On Jul 13, 2016, at 10:45 AM, Max Sherman < max.sherman@lacity.org > wrote: Sure, no problem. Revised version attached. Let me know any additional changes/suggestions. Best, Max On Tue, Jul 12, 2016 at 5:59 PM, Jessica Wethington Mclean <jessica.wethingtonmclean@lacity.org> wrote: Header needs to have a sub-head so it's clear who the audience is. Join us for a multi-building upper floor demonstration tour exclusively for Broadway property You might need to adjust the header height to accommodate that. Thanks, Max.

<b>2</b>	Jessica Wethington McLean Executive Director, Bringing Back Broadway Director, Downtown Economic Development
	Office of City Councilmember José Huizar 200 N. Spring Street #465, Los Angeles, CA 90012
Facebook Button.pngTwitter button.png	<u>Jessica.WethingtonMcLean@lacity.org</u>   213-473-7014
wrote:  Hi All,  I've updated the tour flyer me know what you think!  Best, Max  On Tue, Jul 12, 2016 at 10 wrote:  A few options attached,	6 AM, Max Sherman < max.sherman@lacity.org>  to include an image background for the header, let  0:05 AM, Noah Strouse < moah@historiccore.bid>  can be cropped to fit document. Photos are property for this document, but nowhere else please. I'd also
	ter Kerhart for any future BBB photographic needs.
HistoricCoreLogo.jpg	NOAH STROUSE Director of Marketing & Services
	209-211 W 5th Street Los Angeles, California 90013
	p <u>213/488-1901</u> c <u>310/383-6304</u> HistoricCore.BID
	FOLLOW US ON: facebook / twitter / instagram
	HistoricCoreNewsletter.jpg
	24HR HOTLINE: 213/239-8336
On Tue, Jul 12, 2016 at 9:50 AM, Jessica Wethington Mclean < <a href="mailto:sessica.wethingtonmclean@lacity.org">jessica.wethingtonmclean@lacity.org</a> wrote:	
Noah, can you send a	photo of what you have in mind for the header?
Sent from my phone.	Please pardon brevity, typos, and autofill misfires.
Nice! Agree with F as simple as "Broad suggestion would b	AM, "Noah Strouse" < <u>noah@historiccore.bid</u> > wrote: Rena - maybe we can change top header to something dway Property Owners Tour." My only other be to include a pretty exterior streetscape image as a er to give a bit more sense of place. Happy to provide
<u>HistoricCoreLogo</u>	NOAH STROUSE  Director of Marketing & Services
	209-211 W 5th Street Los Angeles, California 90013
	p 213/488-1901 c 310/383-6304 HistoricCore.BID
	FOLLOW US ON: facebook / twitter / instagram
	HistoricCoreNewsletter.jpg

24HR HO 213/23	TLINE: 9-8336
On Thu, Jun 30, 2016 at 5:13 PM < jessica.wethingtonmclean@lacit	
Good note - it would only be se	ent to them, but yes you're right.
	Jessica Wethington McLean Executive Director, Bringing Back Broadway
	Director, Downtown Economic Development  Office of City Councilmember José Huizar
Facebook Button.pngTwitter button.png	200 N. Spring Street #465, Los Angeles, CA 90012  Jessica.WethingtonMcLean@lacity.org   213-473-7014
exclusive for property owners. does not include other interest  Thatâs my two cents. Rena  From: Jessica Wethington Mcle [mailto:jessica.wethingtonmcle Sent: Thursday, June 30, 2016 4 To: Donegan McCuaig <donega <juliamarino.la@g="" <noah@historiccore.bid="" cc:="" julia="" marino="" re="" zac@dtlarealestate.com;="">; Nick Max Sherman <max.sherman@< th=""><th>nently mention that this tour/event is  Make the owners feel that its special and ed parties.  an an@lacitv.org !:13 PM n@dtlarealestate.com&gt; ena Leddy <rena@fashiondistrict.org>; mail.com&gt;; Noah Strouse Griffin <ngriffin@downtownla.com>; lacitv.org&gt; vorers Tour - Upper Floor Opportunities</ngriffin@downtownla.com></rena@fashiondistrict.org></th></max.sherman@<></donega>	nently mention that this tour/event is  Make the owners feel that its special and ed parties.  an an@lacitv.org !:13 PM n@dtlarealestate.com> ena Leddy <rena@fashiondistrict.org>; mail.com&gt;; Noah Strouse Griffin <ngriffin@downtownla.com>; lacitv.org&gt; vorers Tour - Upper Floor Opportunities</ngriffin@downtownla.com></rena@fashiondistrict.org>
<jessica.wethingtonmclean@< th=""><th>Jessica Wethington McLean Executive Director, Bringing Back Broadway Director, Downtown Economic Development  Office of City Councilmember José Huizar 200 N. Spring Street #465, Los Angeles, CA 90012  Jessica.WethingtonMcLean@lacity.org   213-473-7014</th></jessica.wethingtonmclean@<>	Jessica Wethington McLean Executive Director, Bringing Back Broadway Director, Downtown Economic Development  Office of City Councilmember José Huizar 200 N. Spring Street #465, Los Angeles, CA 90012  Jessica.WethingtonMcLean@lacity.org   213-473-7014
need to compile the mailin with the BIDS, as there are info outside the city. It's n ownership of record is on actual direct contacts for thandle compiling that. We printing and mailing anyw	ce to work on a flyer / graphic that we

In terms of date, I think I recall the conversation was that Thursday is best. That means the current choices are below (HDBID meets on the last Wednesday of the month, the Fashion BID meets on the 3rd Thursday and I don't know when the DC BID board meets these days, so they need to chime in and block that date)
8 15 (NO - Fashion BID mtg) 22 29
These are my rough notes as to the structure / content we discussed - of course this is evolving.
(Meet & Begin) Ace Hotel 929 S. Broadway * Economics of hotels * Overview of sign district
(Walk To) Sparkle Factory 908 S. Broadway * Tax incentives / New Market Tax Credits
(Shuttle To) Broadway Arts Tower (creative office) 529 S. Broadway * Economics of Conversion (Carle Pierose(?)
(Shuttle To) The Grayson (creative office) 353 S. Broadway * Economics of lease environment (various brokers familiar with the area) * Wrap-Up discussion / Q&A
Again, thanks so much for spearheading this -it's going to be very effective.
Sincerely, Jessica
Lucia Wakinga M.L.
Jessica Wethington McLean Executive Director, Bringing Back Broadway Director, Downtown Economic Development  Office of City Councilmember José Huizar
200 N. Spring Street #465, Los Angeles, CA 90012  Facebook Button.pngTwitter  Jessica.WethingtonMcLean@lacitv.org   213-473-7014
button.png
On Mon, Jun 27, 2016 at 10:01 AM, Donegan McCuaig <donegan@dtlarealestate.com> wrote:  Zac, please compile all these Broadway 11th St-2nd St building entity names and make sure that they are accurately reflected on zimas.lacity.org and coordinate with Noah and Rena to confirm accuracy so we can prepare to snail-mail every building owner telling them about the event where we will feature something along the lines of "Discover the Benefits of Renovating Your Building on Broadway" for the tour. I'll write in the names I know too. Maybe we can put this first file on drop box so everyone can edit it? Goal is to get the most info possible on every building owner and point of contact.  Do we have an exact date for this tour guys? Last I heard,</donegan@dtlarealestate.com>
August was a no-go because it will be so hot. September?  I also attached a tax incentive document I found on my
computer from 2014. Are there any other resources you

guys can think of to be a resource to make it easier for Broadway building owners to renovate their buildings? We can incorporate it into the tour/meeting Any thoughts anyone? Donegan McCuaig CEO/Broker - Quixotic Realty Inc. dba dtlarealestate.com
"BEST COMMERCIAL RE CO. in DTLA 2015 & 2016," LADT News 453 S. Spring St. Ste. 818 Los Angeles, CA 90013 BRE License #01753250 Cell: (213) 304-4727 www.facebook.com/dtla4ever \*\*\*\*This E- mail message (including any documents, files, attachments, and previous e-mail messages) is covered by the electronic Communications Privacy Act 18 U.S.C. 2510-2521, is confidential and legally privileged. In addition, the information contained in this E-mail message is personal and confidential and is intended for a specific individual(s) and purpose and therefore is protected from disclosure based on this confidentiality notice. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, storing, or distribution of this message and/or its attachments, or the taking of any action based on it, is STRICTLY PROHIBITED. If you have received this transmission in error, please immediately notify us. Please note that information contained in this email and/or any other form of correspondences regarding real estate transactions through DTLA Real Estate are only for discussion purposes and are not final. The information contained herein was obtained from third parties and has not been independently verified by DTLA Real Estate and is therefore not guaranteed. Brokers/agents are not qualified to act, consult, make conclusions, and/or provide advice with respect to legal, tax, environmental, licensing, permitting, architectural, building code and construction, soils-drainage, and/or any other such matters, so for these things you should refer to the appropriate expert of your choice. As commonly practiced in commercial real estate, if there is a common area, square feet quoted is the gross square feet and includes a portion/load factor of the building's common areas. Pricing and terms on all of DTLA Real Estate's correspondences and advertisements are subject to change, so the final price and terms are not valid or binding until a written agreement has been signed by seller/lessor and buyer/lessee. Please see our web-site for full disclosures.\*\*\*\* -- Original Message -----Subject: Broadway Property Owners - Attached From: Jessica Wethington Mclean a.wethingtonmclean@lacity.org> Date: Wed, June 15, 2016 7:58 pm To: donegan@dtlarealestate.com, Rena Leddy <<u>rena@fashiondistrict.org</u>>, Julia Marino <<u>juliamarino.la@gmail.com</u>>, Noah <noah@historiccore.bid> The most recent list I have is from a few years ago, so it's certainly outdated but should be a good start. It's attached. Jessica Wethington McLean Executive Director, Bringing Back Broadway Director, Downtown Economic Development Office of City Councilmember José Huizar 200 N. Spring Street #465, Los Angeles, CA 90012 <u>Jessica.WethingtonMcLean@lacity.org</u> | <u>213-473-7014</u> Facebook Button.pngTwitter button.png <BroadwayOpenHouseTourFlyerNEW.pdf>

RE: Broadway Property Owners Tour - Upper Flo...

